Overview of Vietnam
Vietnam ranks the first of the sustainable political regime and social security in the world and the third of the dynamic developed economy in Asia Pacific region.

- Sustainable political regime
- High security and safety
- High economic growth potential
- Low-cost labor force (USD112/month as an average minimum wage/person/year (2014))

Overview

<table>
<thead>
<tr>
<th>Capital</th>
<th>Hanoi</th>
</tr>
</thead>
<tbody>
<tr>
<td>Great Trade Center</td>
<td>Ho Chi Minh city</td>
</tr>
<tr>
<td>Population</td>
<td>90.7 million (2014)</td>
</tr>
<tr>
<td>Currency unit</td>
<td>VND</td>
</tr>
</tbody>
</table>

Keeping moving forwards to become a key focal of the universal economic networks of 55 partners, including 15 G20 members, Vietnam is proactively focusing on restructuring its economy, innovating growth models, and perfecting its market economy to become an increasingly attractive destination for global investors.

FDI in Vietnam is relatively persistent for years from 2003 to 2014. FDI for registered projects comes from various nations such as Japan, Korea, Taiwan and Singapore, etc.

GDP chart by years

GDP (billion USD)

<table>
<thead>
<tr>
<th>Year</th>
<th>GDP (billion USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007</td>
<td>71.02</td>
</tr>
<tr>
<td>2008</td>
<td>90.16</td>
</tr>
<tr>
<td>2009</td>
<td>96.22</td>
</tr>
<tr>
<td>2010</td>
<td>104.8</td>
</tr>
<tr>
<td>2011</td>
<td>121.8</td>
</tr>
<tr>
<td>2012</td>
<td>141.8</td>
</tr>
<tr>
<td>2013</td>
<td>170.6</td>
</tr>
<tr>
<td>2014</td>
<td>185.7</td>
</tr>
</tbody>
</table>

(Source: General Statistics Office of Vietnam)

Area: 331,690 km²
GDP in 2014: $185.7 billion USD
Viglacera Corporation
Core value

VIGLACERA CORPORATION is considered the local leading company in building material industry in Vietnam and also successfully confirms its prestige in real estate sector with many housing products including infrastructure of industrial parks for lease, urban areas, houses for sales, trade centers, offices for lease.

Products of the Corporation contributed to USD20 millions export turnover/year of the whole construction sector with the product presence in over 40 countries in the world. VIGLACERA specifically focuses on diversifying its products and production in order to provide an integrated package of building materials for big domestic and foreign construction projects and also establish an integrated supply chain of raw materials and outputs.

Main products
Real estates

Urban area and housing
Viglacera has invested in 12 urban area and housing projects with total area of 386 hectares of various segments, high-level, mid-level and low-level real estate projects so as to largely satisfy market demands.

Industrial zone
With 9 industrial zones with total area of 3,130 hectares, Viglacera is considered the leading company in the North of Vietnam in construction investment and trading in modern and synchronous industrial zone infrastructure, attracting great brands such as Samsung, Canon, Orion, Textong, etc.
Main products

Building materials

Building glass
Accounting for 40% total capacity of the whole sector with advanced infrastructure and technology, in which many products were firstly launched to the market by the Corporation, such as building glass qualified with European standard EN 572-2:2004 satisfying the glass embryo for production of Low-E glass, etc.

Ceramic sanitary wares and fittings
It successfully satisfies the demands of Vietnamese consumers and currently approaches to the high-end market with production capacity equivalent to 10% of total capacity of the whole sector. Showers and faucets create added value for traditional ceramic sanitary products and fittings are recently being assembled as full set of products for large projects.

Ceramic and granite tiles
Total production capacity reaches 20 millions m²/year, in which production capacity of ceramic and granite tiles reaches 14 million m²/year and 6 million m²/year respectively, equivalent to 6% and 11% of total capacity of the whole sector, respectively.

Terracotta, clay tiles
Total production capacity of bricks, roof tile, and split bricks reach over 1.4 billion pieces QTC/year, accounting for 3% total capacity of the whole sector. Cotto tiles production reach 6.6 millions m²/year, making up to approximately 50% total capacity of the whole sector.
Prestige of Viglacera

- Own 17 years of sustainable development in industrial zone investment.
- Be reliable partner of more than global 200 enterprises
- Have strong and sustainable financial potential
- Have professional, clever and determined leaders
- Gather experienced professional staffs, keen on various languages, providing consultancy and supporting investment procedures in a fast and effective manner.
1. Strategic position and advantageous traffic conditions
2. Available premises so that factory might be built immediately
3. Adequate and synchronous technical, service and social infrastructure
4. Dormitory and villa for lease
5. Viglacera vocational schools where labors working for Industrial Zones are trained
6. Free for employee recruitment
7. Free-charge one-door service:
   - Investment license
   - Enterprise establishment
   - HR registration
   - Seal registration
   - Tax code registration

INVESTORS IN VIGLACERA INDUSTRIAL ZONES

and more...
Internal traffic
Traffic routes inside Industrial Zones are planned in square pattern, facilitating the access to building areas. Industrial Zones border the National Highways via stereographic traffic nodes and fly-over bridge in each intersection.

Power supply
Power is supplied by the national power network via transformer 110/22kV (33kV) with current capacity of 3 x 63 MVA. Power is supplied adequately as demanded when the consumption demand increases.

Water supply
Water company operates at capacity of 17,000 m³/day and night. Water supply capacity may increase to meet consumption demand of enterprises.

Drainage
Rainwater and wastewater drainage systems are separately built.

Wastewater and waste disposal
Wastewater processing company runs with capacity of 10,000 m³/day. Solid waste and wastewater discharged from companies shall be processed to avoid environmental pollution.

Telecommunication
The modern and international standardized telecommunication system is always available for communication demand, high data transmission speed and domestic and local communication service.

(Technical specifications as per Yen Phong IZ)
Vocational School

Viglacera Vocational School is built in Yen Phong urban area. 4,000 employees and workers with high technique and qualification are trained every year.

Customs

Being located in the Industrial Zone, Bac Ninh Customs Office supports enterprises to fulfill the customs procedures of exports and imports, sealing, etc. right in companies within the Industrial Zone.

An ninh

Public security station is located in the Industrial Zone. Watchman houses and patrols are arranged so that the security and fire protection are ensured at all time in the Industrial Zone.

Bank

There are some domestic great banks, including Vietnam Joint Stock Commercial Bank for Industry and Trade (Vietinbank), Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank), Bank for Investment and Development of Vietnam (BIDV), Vietnam Bank for Agriculture and Rural Development (Agribank).

Fire protection

Fire protection station is located in the Industrial Zone so that the security and fire protection are ensured all the time.

Workers’ accommodation

The workers’ accommodation includes modern and comfortable apartments with area of 45m² where are ideal for workers to take a rest after a hardworking day.

Hospital

There is hospital in the Industrial Zone so as to meet healthcare demand of employees.

Urban area

In addition to Industrial Zone, there is a modern and synchronous urban area, including residential housing for experts, apartment building for workers, service area, school, hospital, and entertainment area.

Sport and entertainment area

Football pitch, swimming pool, tennis course, library, restaurants... satisfy employees’s needs for doing sports and entertainment in the industrial zone.
Map of Industrial Zones invested by Viglacera

**THE NORTH REGION**

**BAC NINH PROVINCE**
- Tien Son IZ - 350 ha
- Yen Phong IZ - 658 ha
- Thuan Thanh IZ - 250 ha

**PHU THO PROVINCE**
- Phu Ha IZ - 350 ha
- Cam Khe IZ - 450 ha

**QUANG NINH PROVINCE**
- Hai Yen IZ - 182 ha
- Dong Mai IZ - 160 ha

**THAI BINH PROVINCE**
- Tien Hai IZ - 446 ha

**THUA THIEN HUE PROVINCE**
- Phong Dien IZ - 284 ha

**THE CENTRAL REGION**

**PHONG DIEN IZ**
- THUAN AN PORT
- PHU BAI AIRPORT
- CHAN MAY PORT
- VSX CARGO TRAIN STATION
- HUE CITY
- PHU BAI AIRPORT
- THUA THIEN HUE
History of development

1998
- Establish Viglacera Infrastructure Development and Investment Company – Former Viglacera Land.

2000
- Develop 1st industrial zone – Tien Son IZ (Bac Ninh)

2003
- Develop Tien Son IZ - Inaugurate 1st workers’ accommodation

2005
- Develop Yen Phong IZ (Bac Ninh)
- Completion ceremony of vocational school in Yen Phong urban area.

2006
- Develop urban area in Industrial Zone - Yen Phong urban area

2011
- Win BCI top 10 Awards – the most dynamic real estate developer in Vietnam.

www.viglaceraip.com
Develop Dong Mai Industrial Zone (Quang Ninh)

Achieve International Property Award – the Best Industrial Zone Developer - Yen Phong IZ

Achieve top 10 Awards - the most dynamic real estate developer in Vietnam

Develop Phu Ha IZ (Phu Tho) Phong Dien IZ (Thua Thien Hue)


Achieve BCI top 10 Awards - the most dynamic real estate developer in Vietnam

New projects:
- Tien Hai IZ (Thai Binh)
- Thuan Thanh IZ (Bac Ninh)
- Cam Khe IZ (Phu Tho)
Bac Ninh locates along key economic route: Nam Ninh (China) – Lang Son – Hanoi – Hai Phong – Ha Long (Quang Ninh) with key traffic hubs.

### Traffic

<table>
<thead>
<tr>
<th>Mode</th>
<th>Details</th>
</tr>
</thead>
</table>
| Road   | National Highway No. 1: The significant route connecting 31 key provinces and cities.  
National Highway No. 18: Connecting Hanoi - Bac Ninh - Hai Duong – Cai Lan port and Mong Cai border gate (Quang Ninh).  
National Highway No. 3: Connecting Hanoi, Bac Ninh, Thai Nguyen, Bac Can and Cao Bang.  
National Highway No. 38: Connecting Bac Ninh, Hung Yen and Ha Nam. |
| Waterway | Bac Ninh is characterized by 127 Km of waterway, many ports and cargo container terminals. |
| Railway | Bac Ninh is also characterized by 162km long Hanoi – Dong Dang (Lang Son) international railway and Hanoi – Bac Ninh – Ha Long (Quang Ninh) railway. |
| Airway  | 22km far from Noi Bai International Airport (15 minutes by car) |

### Investment conditions in Bac Ninh province

- **Area**: 822.7 km²
- **Local labor force**: 642,100 People
- **GRDP in 2014**: $4.1 billion USD

www.viglaceraip.com
Be advantageous in geological and economic conditions, Bac Ninh’s infrastructure is increasingly completed. With facilitated investment conditions and attractive preference policies, Bac Ninh has recently ranked the second in the North in terms of provincial competitiveness index, and reached top 10 in FDI attraction nationwide for years.

<table>
<thead>
<tr>
<th>Overview</th>
</tr>
</thead>
<tbody>
<tr>
<td>Population</td>
</tr>
<tr>
<td>2014 PCI</td>
</tr>
<tr>
<td>GDP 2013</td>
</tr>
<tr>
<td>Labor force from neighboring provinces</td>
</tr>
<tr>
<td>Average wage</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>GRDP chart by years</th>
</tr>
</thead>
<tbody>
<tr>
<td>GRDP (billion USD)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year</th>
<th>GRDP (billion USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>3.2</td>
</tr>
<tr>
<td>2012</td>
<td>3.5</td>
</tr>
<tr>
<td>2013</td>
<td>3.8</td>
</tr>
<tr>
<td>2014</td>
<td>4.1</td>
</tr>
</tbody>
</table>

Be advantageous in geological and economic conditions, Bac Ninh’s infrastructure is increasingly completed. With facilitated investment conditions and attractive preference policies, Bac Ninh has recently ranked the second in the North in terms of provincial competitiveness index, and reached top 10 in FDI attraction nationwide for years.
INDUSTRIAL ZONE

Tien Son

- 22km far from Hanoi;
- 30km far from International Noi Bai airport;
- 110km far from Hai Phong;
- 120km far from Cai Lan deep seaport (Quang Ninh);
- 120km far from International Lang Son Border Gate;

Planning

<table>
<thead>
<tr>
<th>Location</th>
<th>Tu Son Town and Tien Du districts, Bac Ninh</th>
</tr>
</thead>
<tbody>
<tr>
<td>Scale</td>
<td>Total area of 350 ha, divided into 2 phases, namely:</td>
</tr>
<tr>
<td></td>
<td>Phase I: 135 ha</td>
</tr>
<tr>
<td></td>
<td>Phase II: 215ha</td>
</tr>
<tr>
<td>Tien Son urban area: total area of 24 ha</td>
<td></td>
</tr>
<tr>
<td>Commencement</td>
<td>2000</td>
</tr>
</tbody>
</table>

www.viglaceraip.com
Stereotype industrial zone in the North of Vietnam

Highlights

- Number of companies: 126
- Tien Son IZ is the first industrial zone invested and constructed by Viglacera and also the first industrial zone in Bac Ninh. It is an attractive destination of global companies as Canon, THK (Japan), Ariston (Italia), ABB (Switzerland), Seojin (Korea), etc.
Yen Phong Industrial Zone

- Location: Yen Phong district, Bac Ninh
- Total area: 658ha, 2 phases:
  - Phase I: 344ha
  - Phase II: 314 ha
- Yen Phong urban area: Total area of 52 ha
- Commencement: 2006

- 35km from Hanoi capital;
- 22km far from International Noi Bai airport (15 minutes by car)
- 60km far from Samsung Thai Nguyen (1 hour by car)
- 110km far from Hai Phong port;
- 120km far from Cai Lan deep seaport (Quang Ninh);
- 120km far from International Lang Son Border Gate;

Planning

<table>
<thead>
<tr>
<th>Location</th>
<th>Yen Phong district, Bac Ninh</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total area</td>
<td>658ha, 2 phases:</td>
</tr>
<tr>
<td></td>
<td>Phase I: 344ha</td>
</tr>
<tr>
<td></td>
<td>Phase II: 314 ha</td>
</tr>
<tr>
<td>Yen Phong urban area</td>
<td>Total area of 52 ha</td>
</tr>
<tr>
<td>Commencement</td>
<td>2006</td>
</tr>
</tbody>
</table>

www.viglaceraip.com
**Highlights**

- Number of operating companies: 43
- Yen Phong IZ is obviously advantageous with regard to land road and airway, greatly facilitating companies importing and exporting commodities and transferring materials.
- With about 20 Korean companies locating in Yen Phong IZ, including big names like Samsung, Orion, Flexcom, Dongsin, Mobae, Dawo Vina, Hansol, etc., Yen Phong IZ is an attractive destination for Korean investors.
- In 2013, Viglacera won “International Property Award” for the best industrial zone developer in Vietnam with Yen Phong IZ.
- In 2014, Yen Phong IZ was rewarded with “2014 High quality Work Prize” by the Ministry of Construction.

“Yen Phong IZ is near Noi Bai international airport so it is so convenient for commodity and material transfer. It is the biggest concern of every FDI companies there”

(Said by Mr. Shim Won Hwan - General Director of Samsung Complex Vietnam)
More than 4000 leaners are trained each school-year

Nearby Yen Phong IZ, Viglacera vocational school is characterized by highly qualified and extensively experienced teachers, synchronous facilities and teaching equipment since its establishment in 1973.

Thanks to the close linkage with 20 vocational schools nationwide, Viglacera vocational school is a reliable training school, capable to supply near 1 million highly qualified labors every year for domestic and international companies.

Additionally, Viglacera vocational school applies training affiliates with some local famous universities, including Hanoi University of Science and Technology, University of Civil Engineering, and also cooperates with international universities and colleges, including California Miramar University (America), Quan, Institute of Electrical Engineering and Techniques of Guangxi (China), BNT Institute (Australia), Proskill Council (British, etc.) aiming at improving training quality and human resources qualification so as to reach the international standards and successfully satisfy strict recruitment requirements of employers.
With nearly 600 houses, including social apartments, trade center, etc. Yen Phong urban area is capable to provide sustainable residence to workers in the IZ.
Invesment conditions in Phu Tho province

Road
- Hanoi-Lao Cai Express way and Ho Chi Minh Road are life-line, connecting the provincial traffic networks.
- National Highway No. 32: Connecting Hanoi, Phu Tho, Yen Bai and Lai Chau.

Waterway
- 3 big ports, including Viet Tri port, Yen Mao port and Bai Bang port, all routed to Hanoi, Hai Phong ports. Viet Tri port is the focal port with capacity of 2.5-3 million tons/year, where 600 ton ships arrive in.

Railway
- Hanoi – Lao Cai – Con Minh railway, convenient for the trade exchange between Vietnam and China and ASEAN area.
- Hai Phong – Hanoi – Phu Tho – Lao Cai railway is planned to be upgraded into international mixed transport railway.

Airway
- 60km far from Noi Bai international airport (45 minutes by car)
Phu Tho becomes new industrial center in the North of Vietnam


**Overview**

<table>
<thead>
<tr>
<th>Population</th>
<th>1,351,224 p.p (62.46% in working age)</th>
</tr>
</thead>
<tbody>
<tr>
<td>GDP</td>
<td>1.071 USD/year (2013)</td>
</tr>
<tr>
<td>Labor force from</td>
<td>2.9 million people (Hoa Binh, Vinh Phuc, Tuyen Quang, Yen Bai, Son La)</td>
</tr>
<tr>
<td>neighboring provinces</td>
<td></td>
</tr>
</tbody>
</table>

**GRDP chart by years**

Located at the center of the North, along the economic route Hai Phong – Hanoi – Lao Cai – Con Minh (China), Phu Tho is the linkage of Northwestern – Northeastern provinces and other provinces in Vietnam.

Procedures on investment certificate issuance and project implementation approval are applied as one-door and one-focal point mechanism, shortening time for administrative procedures (shorted 50% vis a vis State regulations) so that investors may minimize time and cost, attracting investors in Phu Tho province.

- **Area:** 3,533.3 km²
- **Labor:** 867,000 People
- **GRDP in 2014:** $1.7 Billion USD
Phu Ha
Industrial Zone

- 80km far from Hanoi capital;
- 66km far from Noi Bai International Airport;
- 110km far from Samsung Thai Nguyen;
- 100km far from Samsung Bac Ninh;
- 198km far from Hai Phong port;
- 180km far from Lang Son International Border Gate;

Planning

<table>
<thead>
<tr>
<th>Location</th>
<th>Phu Tho Town, Phu Tho province</th>
</tr>
</thead>
<tbody>
<tr>
<td>Starting date</td>
<td>2015</td>
</tr>
<tr>
<td>Area</td>
<td>350 ha</td>
</tr>
</tbody>
</table>
Regional lowest rental industrial zone

Highlights
- Phu Ha Industrial Zone is the 1st industrial zone in Phu Tho town with abundant and low-cost labor force.
- Phu Ha IZ is next to 2 key routes, including Ho Chi Minh road and Hanoi – Lao Cai Expressway, shortening moving time and commerce activities of investors in Phu Ha IZ and Hanoi and other neighboring.
- Fields of investment appeal:
  - Consumer goods production, food processing, and pharmaceuticals;
  - Machine engineering industry, automobile and motorbike manufacturing and assembling industry;
  - High-class construction material production;
  - Warehouse, stock, etc.
Investment environment in Quang Ninh

National Highway No.18: Connecting Quang Ninh with Hai Duong, Bac Ninh and Hanoi
Noi Bai (Hanoi) – Mong Cai (Quang Ninh) Expressway is under construction with total length of about 288km and designed speed of 120km/h

National Highway No.4B: Connecting Quang Ninh with Lang Son, Cao Bang

National Highway No.10: Connecting Quang Ninh with Hai Phong, Thai Binh, Nam Dinh, Ninh Binh and Thanh Hoa.

Be coastal province with various river gates and long coastal line, Quang Ninh owns a developed waterway traffic system, including Cai Lan deep sea port, which is one of the biggest sea ports in the North of Vietnam, where ships with capacity of max. 50,000 tons may arrive.

Hanoi – Ha Long railway (Cai Lan sea port), which has modern scale, design speed of 120km/h for passenger train and 80km/h for cargo train, is under reform and innovation investment.

In 2015, Quang Ninh airport terminal in Van Don economic zone shall be commenced with passenger terminal with capacity of welcoming 2 million passengers and 10,000 tons of commodities every year.
Quang Ninh possesses key advantageous conditions for socioeconomic development in the process of national industrialization and modernization. Investment and business conditions in Quang Ninh are obviously improved over 2 passing years, investment attraction gains positive results. Quang Ninh’s PCI ranked 4/63 nationwide in 2013; ranked 4th among 7 provinces of the most excellent economic operation quality in 2013 and ranked the first among Northern provinces.

Quang Ninh is located within the Northern key economic zone and under strategy of developing “two corridors, one belt” of Vietnam – China economy; be the linkage between Asean and China; extended Joint Northern Cooperation; Nam Ninh – Singapore economic corridor, etc.

### Overview

| Population | 1,185,290 p.p, of which 60% is at working age |
| PCI 2014 | 5/63 |
| GDP | 2910 USD/year/person (2013) |
| Labor from neighboring provinces | 3.6 million people (Bac Giang, Hai Duong, Hai Phong, Lang Son) |
| Average wage | 224USD/month/person |

Quang Ninh possesses key advantageous conditions for socioeconomic development in the process of national industrialization and modernization. Investment and business conditions in Quang Ninh are obviously improved over 2 passing years, investment attraction gains positive results. Quang Ninh’s PCI ranked 4/63 nationwide in 2013; ranked 4th among 7 provinces of the most excellent economic operation quality in 2013 and ranked the first among Northern provinces.

### GDPR chart by years

<table>
<thead>
<tr>
<th>Year</th>
<th>GRDP (billion USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>2.1</td>
</tr>
<tr>
<td>2012</td>
<td>2.5</td>
</tr>
<tr>
<td>2013</td>
<td>2.5</td>
</tr>
<tr>
<td>2014</td>
<td>2.7</td>
</tr>
</tbody>
</table>

### Area
- 6,102.4 km²

### Labor
- 711,000 People

### GRDP in 2014
- 2.7 billion USD
Hai Yen
INDUSTRIAL ZONE

- 6km far from Mong Cai border gate (Bac Luan – China);
- 30km far from Hai Ha deep sea port;
- 20Km far from Van Gia sea port;
- 9km far from Dan Dien port;
- 140km far from Van Dong airport
- 170km far from Ha Long city and Cai Lan deep sea port;

Location            Mong Cai city, Quang Ninh
Scale            Total area 182 ha
                  Hai Yen urban area; total area of 137 ha
Commencement        2005
Advantages of border gate economic zone

Hai Yen IZ is the only industrial zone located in Mong Cai border gate economic zone, so investors shall be entitled to the highest preference of an border gate economic zone:

1. Corporate income tax (CIT)

Companies, which are newly established from the investment project within the industrial zone, shall be applied with the tax rate of 10% for 15 years, tax exemption for maximum 4 years and 50% payable tax reduction for maximum 9 years, from the first year of investment project of companies with revenue.

For projects which require large investment capital and high technology, period of preferential tax rate may be extended, but no longer than 15 years, from the issuance date of high-tech corporate certificate;

2. Personal income tax: 50% payable tax reduction.

3. VAT: Free for materials imported for productions, manufacturing of commodities to be exported as contracted with foreign companies.

4. Import duties

Free import duties for formation of fixed assets in investment project in preferred fields in term of import duties.

Free import duties for materials imported for the production of commodities to be exported.

(In accordance with Decision No. 33/2009/QĐ-TTg)
Dong Mai
INDUSTRIAL ZONE

- 40km far from Hai Phong port;
- 35 km far from Cai Lan deep sea port;
- 135 km far from Hanoi;
- 140 km far from Noi Bai international airport;
- 75 km far from Van Don airport;
- 250 km far from Mong Cai international border gate

Location: Quang Yen town, Quang Ninh
Area: 160ha
Commencement: Năm 2012
Industrial zone nearby 2 biggest sea ports in the North of Vietnam

Highlights

- Dong Mai IZ owns convenient and advantageous commercial position, especially waterway-based commerce. Dong Mai IZ is near 2 biggest sea ports in the North of Vietnam, including Cai Lan and Hai Phong sea ports, which have capacity of max. 54 million tons/year. Ships with max. capacity of 100,000 tons. This is one of strategic advantages of Dong Mai IZ, attracting waterway commodity exporting companies.
Thua Thien Hue is situated between Hanoi and HCMC, on the key North-South traffic hub, East-West Economic Corridor Hub, connecting Thailand-Laos and Vietnam.

Traffic

Road
National Highway No. 1A: The national life-line, connecting 31 key provinces and cities nationwide, including Hanoi, Ha Phong, Da Nang, HCMC, etc., Thua Thien Hue also owns 2 border gates as the trade bridges between Vietnam and Laos.

Waterway
Be coastal province, Thua Thien Hue is advantageous in waterway traffic with many sea ports, including Chan May deep sea port, Thuan An sea port, etc. with max. capacity of 2 million tons/year, welcomes ships with capacity of max. 50,000 tons.

Railway
Thua Thien Hue owns North-South railway with total length of 1,729km, connecting 21 provinces and cities. There are 15 rail stations under this line within Thua Thien Hue province.
Located in the key economic zone of the Central of Vietnam, Thua Thien Hue is endowed with 2 UNESCO-recognized culture heritages and plentiful natural resources. With a vast sea product reserve, sea product exploitation is considered a key economy of Thua Thien Hue.
Phong Dien
INDUSTRIAL ZONE

- Approximate 35km far from Hue city;
- Approximate 50km far from Phu Bai international airport;
- 120 km far from Tien Sa sea port (Da Nang);
- Approximate 70km far from Chan May sea port;

**Planning**

<table>
<thead>
<tr>
<th>Location</th>
<th>Phong Dien distric, Thua Thien Hue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Area</td>
<td>284 ha</td>
</tr>
<tr>
<td>Commencement</td>
<td>2015</td>
</tr>
</tbody>
</table>

www.viglaceraip.com
Low-cost industrial zone with abundant natural resources

Phong Dien IZ is so rich in sand resource, which is suitable to the development of high-end glass product manufacturing.

Areas, which should be invested in:

- Construction material production;
- Sand-based product production: liquid glass, block glass, ceramic, glass home ware, construction glass, crystal glass-ware, high-end glass, solar cell, etc.
- Agricultural and forestry product processing, mechanics, garment and textile, leather shoes
- Seafood processing, automobile, motorbike production and assembly.

Highlights

- Phong Dien IZ is so rich in sand resource, which is suitable to the development of high-end glass product manufacturing.
- Areas, which should be invested in:
  - Construction material production;
  - Sand-based product production: liquid glass, block glass, ceramic, glass home ware, construction glass, crystal glass-ware, high-end glass, solar cell, etc.
  - Agricultural and forestry product processing, mechanics, garment and textile, leather shoes
  - Seafood processing, automobile, motorbike production and assembly.
**Investment guideline**

**Procedures of investment in Industrial Zones (IZs)**

1. Collect information related to industrial zones.
2. Register for investing in IZ (Sign Sub-lease Principle Contract).
3. Submit Application for Investment Certificate
4. Appraise the Documents– Issuance of 1st Investment Certificate
5. Sign the official Sub-lease land contract and land handover
6. Agree about the connection points (power, water supply, drainage, gate location)
7. Submit Application for Planning Certificate
8. Submit Application for Environmental Protection Plan
9. Appraisal and approval for plan of fire protection
10. Submit Application for Construction License
11. Construct and erect workshop, equipment and machines.
Vigralcera support offered to investors in IZ

1. Free consultancy with regard of procedures on corporate establishment:
   - Applications for Business Registration Certificate
   - Application for Investment License, Registration for Seal, tax code, bank account at bank
   - Announcement on corporate establishment.
   - Free support in procedures on power connection, water, waste water treatment.

2. Free support in Application for Land use Right Certificate.

3. Free support in recruitment

4. Free introduction to:
   - Manpower training entities
   - Financing banks
   - Companies engaging with tax consultancy, accounting, customs declaration and logistics.
   - Service providers in the fields of safeguard, sanitation, car/bike for lease, catering and consultancy related to the completion of environmental impact assessment Report.
President Truong Tan Sang congratulates Viglacera for its National Trademark prize.

Ground Breaking Ceremony of Phu Ha IZ

Working visits with Korean companies

Commemoration of 40 years of Viglacera Corp.

Outstanding photos
Working visits with Japanese companies.

Minister of Construction visits workers in Viglacera sites.

Viglacera Corp. won BCI Top 10 Developers.

Samsung satellite companies visit Viglacera industrial zone.

Viglacera Corp. won the International Property Awards - the Best Industrial Zone Developer in Vietnam

Singing Ceremony

Samsung satellite companies visit Viglacera industrial zone.

Viglacera Industrial Zones